

## La Canaria News Letter #9

Dear owners

### **Owners cocktail in La Canaria Community April 5<sup>th</sup> 2018**

The owners cocktail took place in a good mood. About 30 owners and their family members were present and they seemed very satisfied. The food and service from the hotel were excellent as always.



### **Ordinary owners meeting in La Canaria Community April 6<sup>th</sup> 2018**

The meeting was held in the conference room 1<sup>st</sup> floor of La Canaria with 18 owners present. The representation of owners including 32 proxies were 60,29% of total quota. 131 of 184 unique owners were represented. (To be continued on the next page)

### Short summary on the issues of the agenda:

\* **Item 1-3** on the agenda was approved by all owners.

\* **Item 4**, updated AoA, requiring unanimous decision. The proposed update were not approved by 5 owners. Therefore, the old Articles of Association still applies with the limitations that they are not in compliance with the Spanish law and the way we operate the Community including the relation to La Canaria Hotel Operation SL.

\* **Item 5**, the proposed house rules were withdrawn from voting by the board. A review will be done by the board before taking the document up for approval next time.

\* **Item 6**, approved.

\* **Item 7, Election.** The board was reelected as it is with an overwhelming majority.

The voting result was 41,07% of quota in favor of a reelection of the board as it is. 9,38% voted for an alternative where the number of board members should be increased from 5 to 6 by electing Mrs Nathalie Fisher as a new board member. 9,84% abstained from voting.

The corresponding number of unique owners were 116 in favor of the board reelected as it is, and 10 for the alternative. 5 owners abstained from voting, one of which being the representative of LCHO SL as instructed by the President in order not to interfere with the owners' decisions.

The voting done in the meeting shows that the large majority of owners in La Canaria, counted by quota and number, stands behind the board and the proposed issues.

In future meetings the board will ensure a better discipline and keep strict to the agenda in a more effective way. The owners should bear in mind that all questions, doubts and change requests concerning the agenda should be communicated to the board in time before the owners meeting. The agenda cannot be changed in the meeting without unanimous decision among all owners represented.

### **Presentation by La Canaria Hotel Operation (LCHO)**

After the OOM and a very nice barbecue lunch outside in restaurant La Canaria, there was a presentation by hotel operation.

Hotel manager Finn Berstad presented the main figures for 2017. It shows an operating profit of 1,307,000€ which is all time high. The result is 288,000€ above budget and 188,000€ higher than the previous year.

From the profit of 1,307,000€ we subtract the specific owners' costs being mainly the cost of lease of Costas area. In 2017 the owners company cost center had a total cost of 376,725€.

The total operation revenue was 14,743,000€. Cluster saving for 2017 was more than 168,000€. Room revenue share to owners was 5,046,000€. The occupancy in 2017 with owners was 81,3% compared to 83,3% in 2016.

Finn Berstad explained about the projects and improvements in the resort planned for 2018. He also mentioned a possible EU-supported project, a water neutral hotel concept, which we have been offered to join. We will look closer into the project and the consequences for us before any decision is made.

The administrator Diego Lopez Galan explained about the process of Costas concession given to LCHO. The accounts of LCHO and the annual report will be ready and audited by July.

**Dates for next meetings:**

June 12<sup>th</sup> board meeting in Oslo, Norway.

September 25<sup>th</sup> board meeting and advisory meeting in La Canaria.

November 20<sup>th</sup> board meeting and advisory meeting in La Canaria.

**On behalf of the board, April 13<sup>th</sup> 2018**

**Nils Willy Gulhaugen**

**President of La Canaria Community**